



HONG KONG - NEW YORK - PARIS - SHANGHAI

ANALYSIS SPINEXPO™ B2B HONG KONG

SPRING/SUMMER 2024

8-9 FEBRUARY 2023



FIBRES | YARNS | KNITS | CIRCULAR KNITS | ACTIVEWEAR | SOCKS | HAND-KNITTING WOOLS

SET UP SINCE 2020 TO FACILITATE CUSTOMER/SUPPLIER MEETINGS DURING THE COVID PERIOD, THE B2B SPINEXPO™ HONG KONG WAS HELD AT "THE SPACE" ON 8 & 9 FEBRUARY 2023 AND HAS BECOME A REGULAR EVENT, WHICH HAS INSPIRED MANY TRADE SHOW ORGANISERS!

VISITORS BY CATEGORY



- Design + sourcing offices: 10%
- Fashion brands: 27%
- Garments manufacturers: 23%
- Knitwear manufacturers: 13%
- Spinners: 15%
- Trading companies (yarns): 5%
- Trading companies (gmts): 5%
- Press: 2%

REASON TO VISIT

Meet clients	7%
Get Inspiration	7%
Meet suppliers	17%
Buy	58%
Others	11%

The two-day presentation of the Spring/Summer 2024 collections welcomed 502 visitors from 12 countries and 200 companies, with a large majority of Hong Kong visitors (466 from 180 companies).

The general mood was one of optimism, with buyers looking ahead to 2023 after a difficult 2022 and high stocks, but with sales increasing in the knitwear sector. This bodes well for the year ahead, now that travel and face-to-face trade is picking up with the hope of a recovery. Many Chinese companies travelled for the first time since 2020 and enjoyed meeting their customers face to face.

Conditions have changed, however, compared to pre-Covid years, and order intake is down 20-30% overall, with buyers cautious about launching smaller runs and testing the market's reaction, before placing their final orders later in the season. Buyer demand for new products with special features comes at a time when many suppliers have refocused on stock-service products that sell more easily and offer buyers flexibility. Many suppliers did not managed to complete their collection with new products. The wave of epidemics that followed the end of the Covid quarantine periods contributed to the slowdown of factories and this was followed by Chinese New Year and the wave of departures from factories that delayed the development of new products.

Innovative suppliers are the winners of these collection presentations, and in particular all products that take into account sustainable development, traceability and certification. Natural fibres continue to be popular but price is an increasingly important factor, and the big winners are blends incorporating recycled nylon or polyester in mixtures with other fibres. There is a real opportunity for success for suppliers who have the right product, tailored to what consumers want and what they buy.

It is clear that the spinners have taken advantage of the last two B2B presentations in Hong Kong and Paris to collect and understand the buyers' requests and complete their collections with the right products, which they will present in April at SPINEXPO Shanghai.

The next session of SPINEXPO Hong Kong will be held at the same venue on 18 & 19 July 2023.



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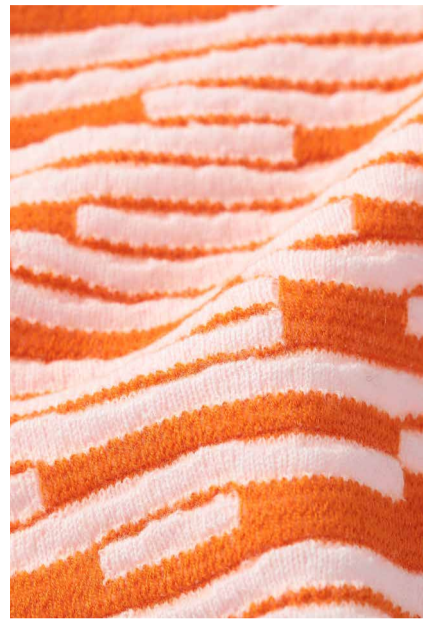
EXHIBITION
SHANGHAI
12-13-14 APRIL 2023
WORLD EXPO
& CONVENTION CENTRE

B2B
PARIS
5-6 JULY 2023
GALERIE JOSEPH

EXHIBITION
NEW YORK
12-13 JULY 2023
THE GALLERY
METROPOLITAN PAVILION



HONG KONG - NEW YORK - PARIS - SHANGHAI



LIST OF VISITING COMPANIES

FASHION DC LTD
BRILLANT GLOBAL
DONGSUN FASHION (ZHUHAI) CO., LTD
DZ GROUP
NEW VINTAGE
POSIN LIMITED
SHANGHAI HUAXIANG
WOOLEN DRESSING CO. LTD
SKYTEX (CHINA) LTD.
SUZHOU GM-TEXTILE TECHNOLOGY CO.,LTD
WINSUN GARMENTS & ACCESSORIES LIMITED
WUJIANG RUNSUN TEXTILE CO.,LTD
ZHEJIANG FORTUNE APPAREL CO., LTD
TRISTYLE SOURCING LTD
ANGEL GARMENT LIMITED
ARTWELL HOLDINGS LIMITED
AVANCE INTERNATIONAL CO. LTD
AVION SHIPPING CO LTD
BEKNIT LIMITED
BESTSELLER UNITED CHINA LIMITED
BRILLIANT GLOBAL
BRIXON OVERSEA LIMITED
BY.Y.B STUDIO ASIA
C&Ys LTD
CELIO SOURCING LTD
CENTRALAND LIMITED
CFL ENTERPRISE LTD
CHARTER VENTURES
CHEER MARK INDUSTRIAL LTD
CHEMTAX
CHEMTAX INDUSTRIAL CO.,LTD
CHICO'S ATSO LIMITED
CHIN HIN FACTORY LIMITED
CHIN HO KNITTING FACTORY LIMITED
CHINA UNION (CASHMERE) INTERNATIONAL
GROUP LIMITED
COBALT FASHION
COBALT FASHION - SOUTH OCEAN
COBALT FASHION HOLDINGS LIMITED
COMPETENT CORPORATION LIMITED
CONTEMPO LIMITED
DRAPER COMPANY LTD
DXL GROUP
EASTMAN
EASY ON LIMITED
ELEGANT VIEW MODA LTD
ERALDA
EUSINO PRODUCTION LTD
EVERBRIGHTON (H.K.) LTD
FASHION DC LTD
FENIX FASHION
FOKKA
FORTUNE GLOBAL (HK) LTD
FREER TRADE COMPANY LTD
FULLCHARM KNITTERS LIMITED
FULLYRICH (HK) LIMITED
G.A. OPERATIONS HONG KONG LTD
GAP INTERNATIONAL SOURCING LTD
GEARS APPAREL SOURCING LIMITED
GENERAL PRODUCTS CO.LTD
GLAMOUR APPAREL LTD
GLOBAL PROMISE INDUSTRIAL LTD
GLOBAL WISE DEVELOPMENT LTD
GLORY BRIGHT GARMENT LTD
GMS
GOLD VENTURE(HONG KONG)LIMITED
GOLDFAME ENTERPRISES LTD
GRAND MASCOT LIMITED
GRAND PRIDE (INT'L) LTD

GROUP DRAGON INDUSTRIAL LTD
GTI INTERNATIONAL GROUP LTD
HANWO INTERNATIONAL LIMITED
HARMONY LINK TRADING CO.,LTD
HAUTE APPAREL COMPANY LIMITED
HELTEX LTD
HIGH FASHION GARMENTS INTERNATIONAL
COMPANY LIMITED
HIGH FASHION GROUP
HILPOP FASHION LTD
HKS (KNITWEAR) LIMITED
HNIX CO.LTD
HOMFIELD LIMITED
HONG KONG SALES (KNITWEAR) LIMITED
HS GROUP TECHNOLOGY LIMITED
INDHOUSE LIMITED
INKA KNITTERS LTD
INSIDE FASHION
INTERLOCK STUDIO
ITOKIN (H.K.) CO., LTD
J.CREW
J.WONG GROUP
JJ ASIA LIMITED
JOHN LEWIS PLC
JOY FAIR KNITTING CORPORATION LTD
JY TEXTILE LTD
K-BIT LIMITED
KENT KNITTERS LTD
KES FASHIONS LIMITED
KF GARMENT LTD
KFJ INTERNATIONAL LTD
KINGLIGHT LIMITED
KINGRADE GROUP
KWONG MING KNITTING FACTORY LTD
LACHMI'S INTERNATIONAL LTD
LAI'S KNITTERS LTD.
LAWS KNITTERS LIMITED
LAWSGROUP
LE BARON INTERNATIONAL LTD
LE LABO DE TWY
LEE CHENG (HK) INDUSTRY LIMITED
LENZING FIBERS
LI & FUNG TRADING LIMITED
LIDL ASIA PTE
LINMARK HK LIMITED
MARKS AND SPENCER
MAX CRAFT CO.,LTD
MAYTEX(HK) LTD.
MERRY LINK
MGF SOURCING
MGF SOURCING FAR EAST LTD
MISS SIXTY
MULTITEX GROUP
NEW VANTAGE TRADING LIMITED
NEW WORLD KNITTING FTY. LTD
NEWTIMES DEVELOPMENT LTD
NEXT SOURCING LIMITED
ORIGIN BRANDS
OVS HONG KONG LTD.
PAK TAK(KWONG TAI) KNITTING FACTORY LTD
PENINSULA FASHION KNITWEAR LTD
PRESSFIELD HOLDINGS LIMITED
PRESSFIELD HOLDINGS LIMITED
PRIMAFASHION HK LTD
PROFITS FUND FASHION MANUFAC. LTD
PROSPERITY CLOTHING CO. LTD
PVH FAR EAST LIMITED
PWW SOURCING LIMITED
QIHUA TRADING(HK)CO.,LTD

QUINCE
RAINBOWTEX FASHION KNITS LTD
RALPH LAUREN
RALSEY COBALT
RCL ASIA LIMITED
ROCK STEADY LIMITED
ROSE KNITTING (ASIA) LIMITED
ROYAL SPIRIT LTD.
SAILETTO CHINA LTD
SAINSBURYS ARGOS ASIA LTD
SANDEX TRADING COMPANY
SANMARINO (HONG KONG) CO., LTD
SHIMA SEIKI (HONG KONG) LTD
SHINING STARS FASHION LTD
SIDEFAME LTD
SKYTEX ENTERPRISE LTD
SMART SHIRTS
SMARTCO DESIGN AND FASHION LIMITED
SOUTH OCEAN (JAPAN) OPERATION LIMITED
SOUTH OCEAN KNITTERS LIMITED
SOUTH OVERSEAS FASHIONS LTD
SPEED APPAREL (HK) LTD
STERLING & GRANT LIMITED
SUN BASIC CO. LTD
SUN HING KNITTING LIMITED
SUREMEGA INTERNATIONAL TRADING LTD
TEAM BEST FAR EAST LTD.
TEAM LEE FASHION KNITTERS LTD.
TESCO SOURCING HK
TEXTIME MANUFACTURING LIMITED
THE HONG KONG POLYTECHNIC UNIVERSITY
THE TJX COMPANIES, INC.
THE WOOLMARK COMPANY
TOM TACK KNITTING FACTORY LIMITED
TOP GRADE INT'L ENTERPRISE LIMITED
TOP SUCCESS INDUSTRIAL LTD
TREASURE STEP INTERNATIONAL LTD
TSUNAMISPORT LTD
UNIQUE FASHION (HK) LTD.
VANTEC HONG KONG LIMITED
WELL FAITH ENTERPRISE LIMITED
WE-SELL LTD
WILFORD KNITWEAR FASHION LTD
WILLIAM E.CONNOR & ASSOCIATES LTD
WINFORD (INT'L) KNITTERS LIMITED
WING FUNG TEXTILE CO., LTD
WINTEX KNITWEAR CROP
WISEKNIT FACTORY LIMITED
WONG SUN HING LTD
YA FA KNITTING FTY LTD
YARN SOURCING CO., LTD.
YEE TUNG GARMENT CO. LTD
YORKWELL ASIA CO., LTD
YOUNGONE
YOUTH MARK LTD
PVH FAR EAST LIMITED
LITTI (PT. KREASI PERSADA ABADI)
GLENWOLF
MAGALI PASCAL
CROSS PLUS INC.
FINE KNITTING CO.,LTD
PILLON INTERNATIONAL
BRILLIANT GLOBAL
PROSPERITY CLOTHING CO. LTD
THE ROYAL COLLEGE OF ART
MEISON

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