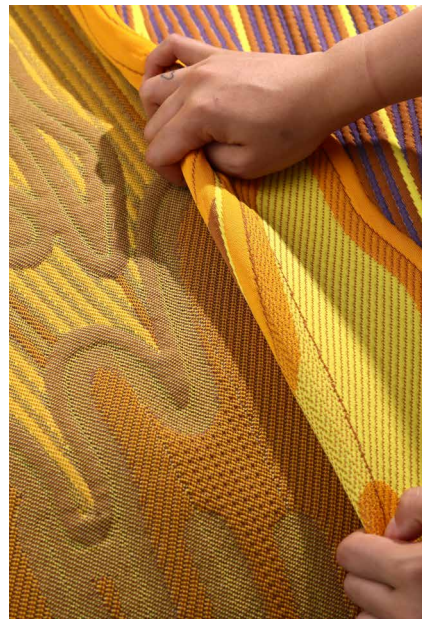
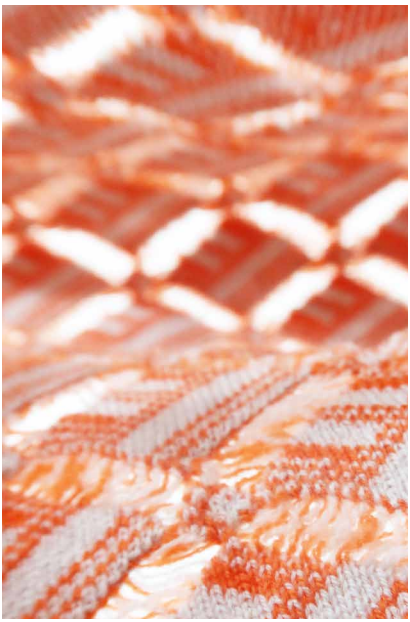




HONG KONG - NEW YORK - PARIS - SHANGHAI

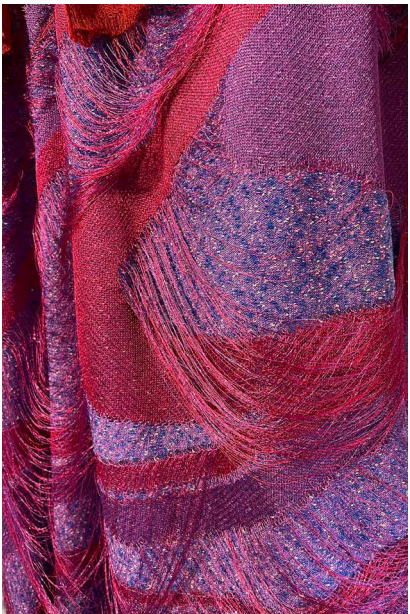
# FEEDBACK FROM SPINEXPO™ B2B PARIS & NEW YORK

AUTUMN/WINTER 2024-25



YARNS – FIBRES – KNITWEAR – KNITTED PRODUCTS

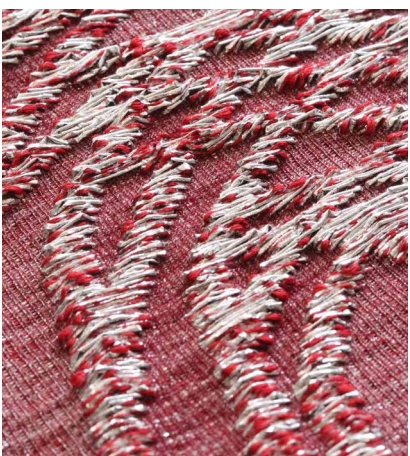
**S** PINEXPO™ HAS JUST CONCLUDED ITS B2BS IN PARIS & NEW YORK, WHERE AROUND FIFTY SPINNING MILLS AND KNITWEAR MANUFACTURERS PRESENTED THEIR AW 24 COLLECTIONS TO MORE THAN 350 POTENTIAL CUSTOMERS, INCLUDING SOME OF THE LEADING BRANDS IN EUROPE AND THE USA.



*We were unhappy with the way B2B Paris was organised. On the morning of the move-in, we found that the premises had not been cleared after the previous event, which made it difficult to set up the exhibition. Because of this disorganisation and the fact that the Italian B2B event 'Feel the Yarn' was being held at the same venue one week after us, we will be looking for another, more suitable venue that is in keeping with SPINEXPO's reputation, thus avoiding confusion in the minds of buyers.*

*Thanks to the professionalism of the Metropolitan Pavilion and to New York itself, our New York B2B event was held in good conditions.*

*However, Covid has left its mark, and while we were unhappy with the general lack of organisation of the Paris B2B, we were also unimpressed with the behaviour of some of the exhibitors and would stress that saying "hello" is simply basic good manners, arriving late is disrespectful to customers and speaking in a loud voice is not a mark of superiority. And finally, that taking part (alone) in a presentation like a B2B sometimes without speaking English, is not a basis for success.*



*For all these reasons, and because the dates of the Chinese New Year coincide with the dates of presentations in Europe and the USA, we will skip next SS 2024 season.*

*The atmosphere during these presentation days was dynamic, with a very high percentage of pre-registered buyers attending. More than 95% of the brands that we approached confirmed their attendance. It would seem that we are entering a period that will see a return to normality, albeit cautious, with consumer confidence on the up. Many buyers who had turned to supply sources other than Asia are coming back, because of the speed with which they respond to demand and the quality of their products, and those who have managed to maintain close relationships during the Covid period are emerging stronger from it, especially if they have kept their agents. However, it is regrettable that newcomers are not being targeted by buyers, who put their trust in reliable, tried and tested suppliers. Once again, caution is the order of the day.*



## STATISTICS PARIS

### TOTAL VISITORS

Total: 370

Re-entry 35

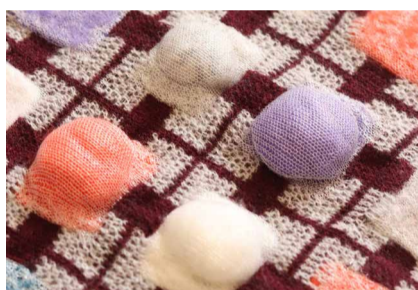
25 Countries

EU: 294 - America: 14 - Asia: 39

### VISITORS' PROFIL



- Sourcing offices: 33%
- Fashion brands: 25%
- Garments manufacturers: 16%
- Design offices: 14%
- Knitwear manufacturers: 12%



### PURPOSE OF VISIT

Buy	64%
Meet suppliers	21%
Meet potential clients	8%
get inspiration	7%



## LIST OF VISITING COMPANIES PARIS

CFT LTD.  
TEXAS PRODUCTION  
HELICON LTD  
HYDROXIDE KNITWEAR LIMITED  
ZXY INTERNATIONAL  
BELLEROSE  
C&A  
CONCORDIA  
DTO FASHION BV  
E5  
LIVIAN BG EOOD  
CIRCULO SA  
EGREY  
ARITZIA  
BULA CANADA INC.  
FRANK AND OAK  
BESTIMAGE  
GOLDLION CHINA LTD GUANGZHOU  
JIANGSU GUOTAI HUASHENG IND  
JIAXING DIAOSHUAI  
JIAXING YOYO FASHION  
MODA FARMER  
NHR STUDIO  
SHANGHAI HUG BRAND MGMT. CO. LTD  
TONGXIANG MIRACLE KNITTING FACTORY  
ZHEJIANG G&F FOREIGN TRADING  
BESTIMAGE FASHION  
HUAXIANG WOOLEN DRESSING CO. LTD  
JIANGYIN SINE FASHION  
JIANGYIN TALE TEXTILE TECHNOLOGY  
JIAXING YOYO FASHION  
JINGYIN TALE TEXTILE  
TONGXIANG DONGQI CO. LTD  
BESTSELLER / SELECTED  
BESTSELLER A/S  
YOME  
ABSOLLUT CASHMERE  
AGNES B  
ANAI LE GOUPIL  
ANTONELLE  
APOIL-CASHMERE  
BASH  
BELLA JONES  
BERENICE  
BONPOINT  
BRIGITTE PETITHOMME  
C.T.A. CO LTD  
CASHKA  
CELIO  
CHAMFLEUR INTERNATIONAL  
CHRISTINA  
CLAUDIE PIERLOT  
COMPTOIR DES COTONNIERS  
CROSSLINE SAS  
DAF  
DAMART  
DEMOND JOHNSON  
DES PETITS HAUTS/HARRIS WILSON  
EHV PRÊT A PORTER  
ESTHEME FASHION  
FIBER NATURELLE  
GEMO  
GERARD DAREL  
HALF CARDIGAN  
HARRIS WILSON  
HARTFORD  
HIMPAN  
HIRCUS  
HLF CARDIGAN  
IKKS  
JOSEPH  
KAMI

KUJTEN  
LA COMPAGNIE DES CASHMIRE  
LEONARD PARIS  
LES LUTINS  
LONGCHAMP  
LOULOU STUDIO  
MAHOGANY  
MAISON 123  
MAISON KITUME  
MAPOESIE  
MARIE SIXTINE  
MAX & MOI LEDERER  
MESDEMOISELLES  
MILLICORIS  
MISE AU GREEN  
NEW NAFNAF  
NOT SHY  
PACIFIC UNION SARL  
PETIT BATEAU  
PETITE MENDIGOTE  
SANDRO  
SAS LONGCHAMP  
SAS TREND & SOURCING  
SUNCOO GROUP  
TARA JARMON  
TEXEUROP  
THE KOOPLES  
TRESSE  
UNIVERSEL  
VANESSA BRUNO  
VARLEY  
VELVET AND CIGARS  
ZADIG & VOLTAIRE  
BONITA  
BUGATTI GMBH  
C&A BUYING GMBH & CO KG  
CAMEL ACTIVE EMEA  
CAROLINE BOERSING MODEDESIGN  
DESIGNTEX KNITWEAR LTD  
FYNCH-HATTON TEXTIL-HANDEL  
IB COMPANY KG  
MARC O'POLO  
PETER HAHN GMBH  
RABE MODEN GMBH  
SUPREMA  
TASMA GROUP  
TOM TAILOR GMBH  
WALBUSCH  
WORST BEHAVIOR GMBH  
WUENSCH FASHION  
ASMARA INTERNATIONAL  
HKS (KNITWEAR) LIMITED  
NAMESON GROUP LIMITED  
TESSELLATION  
UNION EAGLE LTD  
JEEYO TEXTILE  
DEDIMAX  
IMAX SRL  
ITALIAN STYLE LAB SRL  
MAX MARA FASHION GROUP  
C.T.A. CO LTD  
HIGHCHEM COMPANY LIMITED  
MN INTER-FASHION LTD.  
SAMSON CORPORATION  
XCESS KOREA LLC  
SHIVANI MANUFACTURING LTD  
AND.DREAMERS  
EXPRESSO FASHION EPR  
MISBHV SP  
MARITIME UNIT LDA  
MELON FASHION  
NORVEG LLC

DWTEX SOHO  
LEAP CONCEPT  
MASSIMO DUTTI  
SCALPERS FASHION SL  
SOCIEDAD TEXTIL LONIA  
THE BIG HILL SWEATER COMPANY  
ACNE STUDIO  
BE.SIGN CREATIVE ENGAGEMENT  
HOLY FASHION GROUP (JOOP! WOMEN)  
HOLY FASHION GROUP (JOOP!)  
HOLYFASHION GROUP / STRELLSON  
NILE CLOTHING AG  
ARTEMIS  
ONDER OZKAN DESIGN  
TEKSTIL KONFEKSIYON (ARTEMIS)  
ALAN PAINE KNITWEAR  
ALLSAINTS  
ASL DESIGN HOUSE  
AT.NABI  
AVANT- GARDE IS OVER LTD  
BETTEX UK  
BODEN  
COBALT FASHION UK LTD  
CREATIVE DESIGN INDUSTRIES  
CREW CLOTHING COMPANY  
CUPCAKE CLOTHING  
DESIGN ARC UK LIMITED  
DISTURBIA  
DONGYI SOURCING  
GEMINI JSK FASHION  
GTHS LONDON  
HELICON  
HKS KNITWEAR (UK) LIMITED  
HOMFIELD LTD  
J W ANDERSON  
JOHN LEWIS  
JO-Y-JO  
JW ANDERSON  
MARTINE ROSE  
MEMO FASHIONS LTD  
MONIQUE LHULLIER  
MOSS BROS  
NEEDLE AND THREAD  
NEW LOOK  
NEXT PLC  
NEXT RETAIL LTD  
NOBODY'S CHILD  
PAK TAK  
POETICGEM  
PRETTYLITTLETHING  
Q COLLECTION  
REISS  
RIVER ISLAND  
ROBERT TODDS AND SON  
SIMPLE APPROACH  
SKYLAND  
SRG  
STUART PETERS  
STUDIO19 DESIGN LTD  
THE FOLD  
TUDORKNIGHT  
TULLY DESIGNS LTD  
WHITE STUFF  
WONDERWALL  
ZXY INTERNATIONAL  
BRIGHT STUDIO  
GOLDLION  
MAC DUGGAL  
FRAME  
W FROM HOME

## STATISTICS NEW YORK

### TOTAL VISITORS

**Total: 463**

Re-entry 45

1<sup>st</sup> day: 209 / 2<sup>nd</sup> day: 254

**Countries**

**US: 453 - Other countries: 10**

### VISITORS' PROFIL



- Sourcing offices: 44%
- Fashion brands: 21%
- Knitwear manufacturers: 18%
- Design offices: 8%
- Garments manufacturers: 5%
- Trading yarns: 2%
- Trading GMTS: 2%



### PURPOSE OF VISIT

Buy	62%
Meet suppliers	21%
Meet potential clients	8%
get inspiration	9%



## LIST OF VISITING COMPANIES NEW YORK

&HER  
 3.1 PHILLIP LIM  
 37 ORCHARD GROUP  
 6397 THE NEWS  
 90 CLOTHING CO / ELLE  
 ABERCROMBIE & FITCH  
 AEO INC.  
 AEO- UNSUBSCRIBED  
 AERIE  
 AESTHETE ARTWEAR  
 ALEX MILL COMPANY LLC  
 ALEXANDER WANG  
 ALFRED DUNNER / EMALINE  
 ALICE AND OLIVIA  
 ALMOST FAMOUS CLOTHING  
 AMELOTTE INTERNATIONAL CORPORATION  
 AMERICAN COMPTOIR  
 AMERICAN EAGLE OUTFITTERS  
 AMICALE CASHMERE  
 ANDREW J CONSULTING INC  
 ANN INC.  
 ANN TAYLOR  
 ANN TAYLOR LOFT  
 ANTHROPOLOGIE  
 APPLE  
 AQUA BLUES WORLDWIDE  
 ASCENA PREMIUM BRANDS  
 ATM COLLECTION  
 AUTUMN CASHMERE  
 BCI BRANDS  
 BEREK  
 BERNETTE TEXTILES LLC  
 BESPOKE PAWS  
 BLETUNG  
 BOLL & BRANCH  
 BOMBAS  
 BONOBOS  
 BRASS INTERNATIONAL LLC  
 BRING YOUR OWN COMPOUND LLC  
 BROOKS BROTHERS  
 BUCK MASON  
 BULAN  
 CARLISLE ETCETERA  
 CAROLINA AMATO  
 CASTLEWOOD INC  
 CATHARINE LOVER TEXTILES  
 CENTRIC BRANDS/HERVE LEGER  
 CHARTER VENTURES  
 CHINEX APPAREL INC  
 CINQ A SEPT  
 CLUB MONACO  
 COBALT KNITWEAR  
 COLLECTION 18  
 COLLINA STRADA  
 COMBINED INTEREST  
 CONTEMPO LIMITED  
 CONTEMPO OVERSEAS LIMITED  
 CORNELL UNIVERSITY  
 CORRIDOR  
 COURSES & WALES  
 CYRUS KNITS  
 DAWSON FORTE / KINROSS  
 DELTA GALIL INDUSTRIES  
 DEMYLEE  
 DEREK LAM  
 DESIGN HISTORY  
 DH NEW YORK  
 DILLBE  
 DKNY  
 DKNY-GIII RETAIL  
 DOLORES PISCOTTA  
 DUNNING  
 DZ GROUP  
 EARTHBOUND  
 EASTMAN  
 ECHO DESIGN COMPANY  
 EEFG  
 ELIE TAHARI  
 ES SUTTON  
 ESPRIT  
 EVERLANE  
 EVERYONE AND US  
 EXPRESS  
 FAR EAST CONNECTIONS INC  
 FAST TONE INTERNATIONAL  
 FRED HASSON  
 FREE ASSEMBLY \_ WALMART INC  
 FREE PEOPLE  
 FREELANCE  
 FRESHWAVE  
 FRONTIER APPAREL CO

GAP INC  
 GAP INC - BRFS  
 GCE INTERNATIONAL  
 G-III - DKNY JEANS  
 G-III - DONNA KARAN - CALVIN KLEIN  
 G-III (TOMMY HILFIGER)  
 G-III / CALVIN KLEIN  
 G-III APPAREL GROUP  
 G-III APPAREL GROUP - KARL LAGERFELD  
 GINA  
 GLOBALWISE  
 GLORY APPAREL INC.  
 GOLDEN TOUCH INC  
 GROZEN FA LLC  
 GTIG  
 HANNAYOO WORKS  
 HAVEN WELL WITHIN / TALBOTS  
 HAWKE & CO.  
 HISTORIC  
 IHL GROUP  
 IKNIT GROUP LLC  
 IN CASHMERE  
 INDUS USA INC.  
 INSIDE FASHION  
 INTHINGS CORP  
 ISTYLE TEXTILE  
 J.CREW  
 J.MCLAUGHLIN  
 JANICE EVERETT STUDIO  
 JC PENNEY  
 JELLIBEANS STUDIO  
 JJ CONSULTING  
 JOE FRESH  
 JOHN VARVATOS  
 JONI KNIGHT DESIGN  
 JUDEMARTINDESIGN  
 KADA  
 KAPELA CLOTHING  
 KATE SPADES / ANGORA GROUP  
 KBL GROUP INTERNATIONAL LTD  
 KEAVENEY LLC  
 KELLWOOD  
 KERRI ROSENTHAL LLC  
 KITH  
 KOHL'S  
 KOKUN  
 KOMAR BRANDS  
 KRISTINA DIMOV CONSULTANCY  
 KULE  
 L.L.BEAN  
 LA LIGNE  
 LAFAYETTE 148  
 LANDS' END  
 LAPOINTE  
 LARA KNUTSON STUDIO  
 LEAP CONCEPT  
 LEGENCY TRADING CALIFORNIA LTD  
 LENOR ROMANO LLC  
 LENZING FIBERS INC.  
 LILLA P  
 LINK FASHION NY  
 LOFT  
 LOVESHACKFANCY  
 LUCKY ZONE DESIGN GROUP  
 LUISA NETO  
 M DIAMOND CONSULTING  
 M3 INTERNATIONAL  
 MAAD DESIGN CONCEPTS  
 MACY'S INC  
 MADISON 88 LTD  
 MAJOR LABEL GROUP  
 MARGARET O'LEARY.INC  
 MARGU, LLC  
 MDLC  
 MELANIE COHEN /WRRKNIT  
 MICHAEL KORS  
 MICHELL  
 MILHEN STUDIO (FABRIC TO FINISH)  
 MINNIE ROSE  
 MM.LAFLEUR  
 MM KNITWEAR DESIGNS LLC  
 MOBIS LTD  
 MTL  
 MUCKTAR  
 MULTIMODA  
 NAADAM  
 NEEDLE CRAFT GROUP / INDUS  
 NEW TIMES  
 NEW YORK KNITTING  
 NICANDZOE  
 NIKE

NYC ALLIANCE  
 NYC ALLIANCE  
 OI JOLLY! LLC  
 O5 APPAREL  
 OLD NAVY  
 ONE JEANSWEAR GROUP  
 OXFORD KNITTING MILLS PVT. LTD  
 PAPER PLANES  
 PATRICK CUPID LLC  
 PEACE OF CLOTH  
 PENN APPAREL  
 PERRY ELLIS INTERNATIONAL  
 PERRY ELLIS INTERNATIONAL/ ORIGINAL  
 PENGUIN  
 PH5  
 POST KNIT STUDIO  
 PVH (TOMMY HILFIGER)  
 QUINN  
 R13  
 RAFFI  
 RAG & BONE  
 RAILS  
 RAINFOREST  
 RALPH LAUREN  
 RALSEY GROUP  
 RALSEY GROUP, COBALT FASHION  
 RDG GLOBAL  
 REUNITED CLOTHING  
 RHONE APPAREL, INC  
 ROBERT GRAHAM  
 ROOOKIES COM INC  
 ROSS STORES  
 RUBY RD  
 SALTY INC  
 SALTY INC, DESIGN HISTORY  
 SALTY INC. / DH NEW YORK  
 SAARII  
 SAYAKA DAVIS  
 SHANTEX LLC  
 SHENGDA  
 SILK CITY FIBERS  
 SISSA INC  
 SISSA INC  
 SNAPL  
 SOH  
 SOUL SENSE INC  
 SPARC GROUP  
 SPARC GROUP- AEROPOSTALE  
 SPLENDID / DELTA GALIL  
 STEVE MADDEN  
 STRING & COMPANY BANGLADESH  
 STUDIO A KNITS  
 STUDIUM NY  
 SUNRISE BRANDS  
 TAILORED BRANDS  
 TALBOTS  
 THARANCO GROUP  
 THE CHILDREN'S PLACE  
 THE LIRIC GROUP  
 THE SPL GROUP  
 THEORY  
 THOME STUDIO  
 TIGERBOB  
 TJX COMPANIES  
 TJX CORP - T5S  
 TOMMY BAHAMA  
 TOMMY HILFIGER  
 TORY BURCH  
 TORY SPORT  
 TRIPLE LUCK NY INC  
 ULLA JOHNSON  
 UNSUBSCRIBED  
 UNTUCKIT  
 URBAN OUTFITTERS- FREE PEOPLE  
 URBAN/ANTHROPOLOGIE  
 V. MAYERS DESIGNS/ ROSE SWEATER  
 VANSHEENTEX  
 VEN-BRIDGE COMPANY LTD  
 VERLOOP  
 VERONICA BEARD  
 VERTICAL DESIGN INC  
 VESTAL IMPORTS & EXPORTS LLC /  
 KURLINGTON  
 VINEYARD VINES  
 WALMART  
 WINNIE WITT COMPANY  
 ZAHRA JADE DESIGNS  
 ZYNNI CASHMERE